2015
Community Report Card
“Empowering People, Changing Lives”
Table of Contents

Mission & Vision  2
Message from Leadership   3–4
Who We Are   5–6
2015 Contracts & Grants   7
2015 Community Engagement  8
2015 By the Numbers   9–10
Volunteers   11
OIC Staff   12
Financial Statement   13
How to Get Involved   14
**Mission**

To help in the elimination of unemployment, poverty and illiteracy so that people of all colors and creeds can live their lives with greater dignity.

**Vision**

Empowering People, Changing Lives
A Message from Our Board of Directors

It has been an honor and a very educational experience to serve as a member of the Board of Directors for OIC of Washington. This organization has served the people of our communities in so many ways over the past 45 years and will continue to do so well into the future, thanks to our funding sources, our many partners and countless volunteers. Our dedicated CEO and his talented and devoted staff reach out to support the youth and families throughout the Valley and beyond with programs to improve the way of life for everyone who participates.

From food banks to energy assistance and weatherization, GED and workforce training, the services provided by OIC enhance the lives of people who are less fortunate or need a helping hand. Our goal is to assist them to become self-sufficient and to earn wages adequate to sustain their families.

The needs of the people of the southeastern Washington communities served by OIC are many and varied. OIC is very creative in partnering with other organizations to put forth services to aid as many as possible. One of our current projects is to organize a group of volunteers working to raise the funding necessary to establish a Boys and Girls Club for the City of Yakima. The goal is to provide worthwhile and life-changing activities for kids, to keep them positively engaged and challenged at an early age.

On behalf of the Board of Directors, we take this opportunity to express our gratitude to the CEO, staff, funding sources, volunteers and collaborative partners for keeping the light shining bright when other support systems are unavailable.

2015 Board of Directors

Corky Holloway  
Vice Chair

Roland Young  
Secretary

Maureen Adkison  
Treasurer

Steve Hill, Chair
A Message from Our CEO

Since 1971, OIC of Washington has been a beacon of light, hope and help for a multitude of people in Yakima and throughout the state where our programs are located. Our main goal is to empower people with skills, knowledge and abilities to become self-sufficient and to rise above poverty.

However, we cannot achieve this goal on our own. The old adage “It takes a village to raise a child” translates for us; without our many partners and supporters our mission would be most daunting. Together we are making a difference in the lives of thousands of people throughout the state. It is truly inspiring to see people from decades past to the present whose lives have been changed for the better because of OIC. They are a living testament to the power of what it means to offer a hand up and not just a hand out.

Last, but certainly not least, I want to thank our board of directors for their commitment, dedication, passion, courage and strength in believing wholeheartedly in our mission and vision to help others live out their lives with dignity and respect by becoming self-sufficient. We could not do what we do without your support and leadership.
Who We Are

Opportunities Industrialization Center (OIC) of Washington was officially formed and incorporated on September 1, 1971 by an interest group comprised primarily of Southeast Yakima Community at Work Board Members and supporters of the Southeast Yakima Community Center (SEYCC). At that time, Henry Beauchamp was the Director of the SEYCC, a multi-service center which housed a wide range of human services for the poor under one roof including: access to public assistance, legal aid, food, clothing, shelter services, youth recreation and health services. These services helped address many of the critical needs faced by community residents; in and of themselves, however, they did not provide a clear pathway to self-sufficiency.

All of that changed when Bill Jaquish, a nationally recognized vocational education advocate for disadvantaged people, introduced the OIC training model to Henry. Having learned of the OIC model and grasping its potential for the residents of Yakima, Mr. Jaquish arranged for Henry to meet James Williams, the Executive Director of Seattle OIC, to learn more about the OIC concept.

This meeting resulted in Henry’s attendance at the 1971 National Convocation of OIC’s of America in Seattle. At this convocation, Henry and Eddie Hill met Dr. Leon Sullivan, Dr. Maurice Dawkins and other founding members of the national OIC family. Henry and Eddie were profoundly affected as they were more fully introduced to the meaningful philosophy of OIC and its approach to training.

The OIC approach is aimed at empowerment of the disadvantaged through the tools of self-awareness and esteem building education and training. Upon comparison to other approaches, they found confidence and self-esteem born of motivation and a strong work ethic, which includes eight hours of work for eight hours of pay, produces a far better success rate in fostering self-sufficiency, than does a handout. The philosophy so inspired Henry and Eddie that they began the process of organizing an OIC for Yakima Valley.
After gaining support from OIC of America as well as the Catholic Diocese, Yakima Valley OIC became the 100th OIC in America, beginning its first day of training at 19 South Second Street on the ground floor of the old Chieftain Hotel. Initial offerings included typing, bookkeeping, filing, grocery checking, GED instruction, counseling, job placement and follow-up. After moving to a location on South First Street in October 1974, OIC was able to expand its course offerings to include English as a Second Language (ESL) for newly arriving Asian refugees. During this period, OIC also became the designated limited purpose agency for the United States Department of Health and Human Services – Office of Community Services. It was through this channel that many new programs were initiated including energy assistance and home weatherization.

By 1983 OIC had outgrown its second home and eventually moved to its current location at 815 Fruitvale Boulevard. From an initial budget of $156,000, OIC was able to serve 150 clients and place 124 into employment. OIC has continued to grow along with community needs, serving thousands of Washington state residents each year.

Today, OIC employs 77 employees. Dedicated staff have also helped hundreds of public assistance recipients, ex-offenders, and troubled youth and adults facing personal calamity piece their lives back together and gain dignity through hard work, saving our taxpayers thousands of dollars and increasing the number of individuals who can be proudly counted as taxpayers themselves.

The needs of Washington’s communities have grown as OIC of Washington has grown since our beginnings in 1971. While we reflect on our accomplishments for 2015, we recognize this is also the time to redouble our efforts and continue to march forward.
Addressing poverty by helping individuals and families achieve self-sufficiency means many things. For OIC, it means a focus on helping low-income people increase their skills, enhancing their ability to manage their assets, and supporting them in the process of moving up. We are able to accomplish our mission through six major divisions including: Community Services, Education and Employment Training, Emergency Food Assistance, Energy Assistance, Financial Planning and Weatherization.

**Community Services Block Grant (CSBG)**

*Funded by the Washington State Department of Commerce*

Provides core funding to reduce poverty, revitalize low-income communities and empower low-income families to become self-sufficient. Funding provided increases the likelihood of success and self-sufficiency of the individuals and families we serve.

**The Emergency Food Assistance Program (TEFAP)**

*A federal program administered by the Washington State Department of Agriculture*

Supplements the diets of low-income residents including the elderly by providing emergency food and nutrition assistance at no cost. In addition, OIC’s Food Bank is the central distribution agency for Yakima County, distributing food commodities to seven other food banks throughout Yakima Valley.

**Henry Beauchamp Community Center (HBCC)**

*Funded by the City of Yakima & private donations & grants (formerly the Southeast Yakima Community Center)*

Provides a variety of services aimed at fostering self-sufficiency and dignity for children, youth and families.

**Low Income Home Energy Assistance Program (LIHEAP)**

*Funded by Washington State Department of Commerce, AVISTA, Cascade Natural Gas, Grant County, Pacific Power, and Big Bend Electric*

Provides low-income households with assistance paying part of their energy bills. Provides financial assistance to households at or below the Federal Poverty Level to offset their winter heating bills in Adams, Grant and Yakima Counties. This program assists clients with various heating sources including electric, gas, oil, wood, pellet and propane.

**The Prosperity Center**


Provides financial education and credit, housing and small business counseling in Grant and Adams counties.

**Weatherization**

*Funded by the Washington State Department of Commerce, Department of Energy, Energy Matchmakers, Health & Human Services, Pacific Power & Light, Bonneville Power Administration, and AVISTA*

Reduces energy costs and ensures safe, warm and comfortable homes for low-income families. Improvements include adding insulation, sealing cracks and making other changes that reduce heat loss, saving clients on heating bills and making their home healthier.

**Workforce Investment Opportunity Act 1B (WIOA)**

*Funded by South Central Workforce Development*

Assists low-income youth ages 14 to 24 in improving academic performance, high school/GED completion, continuing education, and career exploration and training. WIOA prepares youth to either enter post-secondary education, training, or employment upon completion of their secondary education. Services include career awareness and exploration, work-based learning opportunities, academic preparation, GED assistance, and more.

**Workforce Investment Opportunity Act 167 National Farmworkers Jobs Program**

*Funded by the U.S. Department of Labor Employment & Training Agency*

Assists eligible migrant and seasonal farmworkers in Washington State with services including job training, employability development assistance and other related assistance which support a farmworker and his/her family. Many of those served embark upon new careers including commercial truck driving, careers in the medical profession, office, and clerical work.
Community Engagement

OIC partners with other agencies as well as with the community as a whole on a regular and ongoing basis. From sponsoring annual community activities such as an annual Thanksgiving Luncheon, annual Black History Month activities, National Night Out Against Crime and Drugs, as well as hosting community forums to address issues, OIC has made it a priority to engage the community in order to develop permanent relationships for the benefit of the community.
By The Numbers

(major programs)

1,771,805 million pounds of food distributed to over 5,631 households in upper and lower Yakima Valley.

Provided energy assistance to 5,298 households in Yakima, Grant and Adams Counties.

576 individuals obtained employment

2,459 youth served; 380 seniors served in senior lunch, food pantry & health services; 332 households served in food pantry through Southeast Community Center
3,332 individuals served at Southeast Community Center events, (annual Christmas Dinner, National Night Out, Make a Difference Banquet, annual Harvest Festival)

39 GED’s earned, 5 diplomas earned, 7 entered post-secondary education, 53 credentials earned, and 65% improved literacy numeracy skills through WIOA-1B & YouthBuild

1,009 served through Prosperity Center (training, National Night Out, job fairs and career days); 13 families purchased a home

70 households weatherized in Yakima, Grant and Adams counties

$58,713.21 donated to the Southeast Yakima Community Center; $50,509.12 donated to Yakima Music en Acción (YAMA)
Volunteers: Promoting Goodness and Improving Human Quality of Life

Volunteers are a critical resource to any nonprofit agency. The willingness of others to give of their time and energy for the betterment of their community cannot be emphasized enough.

A majority of OIC’s volunteers donated their time through board service, the Food Bank, The Prosperity Center, the Southeast Yakima Community Center, and Yakima Music en Acción. In 2015, 9,158.5 volunteer hours were contributed to OIC programs. The dollar value of this time is equal to $256,505 according to The Independent Sector: The Value of Volunteer Time for Washington State.
OIC Staff: Its Most Valuable Asset

Over the past 44 years, OIC has served and trained generations of Washington residents beset by life barriers, preparing them for productive lives in communities throughout our state. During this time, OIC has served as a lifeline for many.

The credit for all we accomplished in 2015 is due in no small part to our dedicated staff who assure our performance meets or exceeds contractual goals, without losing sight of the humanity of those we serve.

OIC Staff with More Than 10 Years of Service

<table>
<thead>
<tr>
<th>Name</th>
<th>Years of Service</th>
</tr>
</thead>
<tbody>
<tr>
<td>Charlene Parks</td>
<td>34</td>
</tr>
<tr>
<td>Hugh Anderson</td>
<td>34</td>
</tr>
<tr>
<td>Joe Sanchez</td>
<td>31</td>
</tr>
<tr>
<td>Hilario Baltazar</td>
<td>19</td>
</tr>
<tr>
<td>Louisa Mora</td>
<td>17</td>
</tr>
<tr>
<td>Martha Guerra</td>
<td>17</td>
</tr>
<tr>
<td>Ingrid Lotts</td>
<td>16</td>
</tr>
<tr>
<td>Rosey Hernandez</td>
<td>15</td>
</tr>
<tr>
<td>Arcelia Gonzalez</td>
<td>15</td>
</tr>
<tr>
<td>Linda Palomarez</td>
<td>15</td>
</tr>
<tr>
<td>Leonor Baker</td>
<td>15</td>
</tr>
<tr>
<td>Cassandra Ochoa</td>
<td>14</td>
</tr>
<tr>
<td>Deidre Dennis</td>
<td>13</td>
</tr>
<tr>
<td>Haydee Barbosa</td>
<td>12</td>
</tr>
<tr>
<td>Walt Miller</td>
<td>12</td>
</tr>
<tr>
<td>Israel Delamora</td>
<td>11</td>
</tr>
<tr>
<td>Janie Meza</td>
<td>11</td>
</tr>
<tr>
<td>James Parks</td>
<td>11</td>
</tr>
<tr>
<td>Isabel Olivas</td>
<td>10</td>
</tr>
</tbody>
</table>
These financial statements have been derived from OIC’s audited financial statements.

### ASSETS

<table>
<thead>
<tr>
<th>Current Assets:</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$938,971</td>
</tr>
<tr>
<td>Contracts receivable</td>
<td>718,310</td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>16,299</td>
</tr>
<tr>
<td>Current portion of related-party receivable</td>
<td>219,540</td>
</tr>
<tr>
<td>Inventory</td>
<td>1,142</td>
</tr>
<tr>
<td>Prepaid expenses and other</td>
<td>38,195</td>
</tr>
<tr>
<td><strong>Total current assets</strong></td>
<td><strong>1,932,457</strong></td>
</tr>
<tr>
<td>Noncurrent Receivables:</td>
<td></td>
</tr>
<tr>
<td>Accounts receivable, less current portion</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total noncurrent assets</strong></td>
<td>-</td>
</tr>
<tr>
<td>Property and Equipment</td>
<td></td>
</tr>
<tr>
<td>Building and Improvements</td>
<td>8,072,052</td>
</tr>
<tr>
<td>Equipment</td>
<td>560,084</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>8,632,136</strong></td>
</tr>
<tr>
<td>Less: accumulated depreciation</td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td>5,354,239</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>3,277,897</td>
</tr>
<tr>
<td>Land</td>
<td>1,432,178</td>
</tr>
<tr>
<td><strong>Total property and equipment</strong></td>
<td><strong>4,710,075</strong></td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td><strong>$6,642,532</strong></td>
</tr>
</tbody>
</table>

### Liabilities and Net Assets

<table>
<thead>
<tr>
<th>Current Liabilities:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable</td>
<td>$161,343</td>
</tr>
<tr>
<td>Accrued Liabilities</td>
<td>175,018</td>
</tr>
<tr>
<td><strong>Total current liabilities</strong></td>
<td><strong>336,361</strong></td>
</tr>
</tbody>
</table>

### Contingencies

### Net Assets:

| Unrestricted                                        | 1,596,096  |
| Invested in property and equipment                  | 4,710,075  |
| Temporarily restricted                               |            |
| **Total net assets**                                | **6,306,171**|
| **Total liabilities and net assets**                | **$6,642,532**|
GET INVOLVED! Help to end the cycle of poverty.

DONATE
Supporting OIC of Washington's mission will help thousands of people in need in the eight counties we serve. Help low-income and under-served communities to improve their lives by supporting our staff, programs and services. Donations can be dropped off or mailed to:

OIC of Washington Headquarters
815 Fruitvale Boulevard
Yakima, WA 98902

VOLUNTEER
Volunteers are always welcome. If you have an interest in giving back to your community, or know someone who is, call us today for volunteer opportunities at (509) 248-6751.

IN-KIND CONTRIBUTIONS
If you have the resources to donate, OIC of Washington offers many ways to donate. Contact us today for more information.

Locations

Emergency Food Assistance
1419 Hathaway St., Yakima, WA
(509) 452-7612

Henry Beauchamp Community Center
(formerly Southeast Yakima Community Center)
1211 So. 7th St., Yakima, WA
(509) 575-6114

Low Income Home Energy Assistance
Upper Yakima County
1419 Hathaway St., Yakima WA
(509) 452-7145

Adams & Grant Counties
903 W. 3rd Ave., Moses Lake, WA
(509) 765-9206

The Prosperity Center
903 W. 3rd Ave., Moses Lake, WA
(509) 765-9206 ext. 250

Weatherization
1419 Hathaway St., Yakima, WA
(509) 452-2555

WIOA Youth Education & Employment
815 Fruitvale Blvd., Yakima, WA
(509) 248-6751

Ellensburg Office
510 N. Pine St., Ellensburg, WA
(509) 962-8098

WIOA National Farmworkers Jobs Program
815 Fruitvale Blvd., Yakima, WA
(509) 454-4610
1616 N. 18th St., #114, Mount Vernon, WA
(360) 336-2938
903 W. 3rd Ave., Moses Lake, WA
(509) 764-8120
270 9th St. NE #240, East Wenatchee, WA
(509) 665-3715
630 Railroad Ave., Sunnyside, WA
(509) 839-0204
2211 W. Court St., Pasco, WA
(509) 545-0484
OIC of Washington

Headquarters
815 Fruitvale Blvd.
Yakima, WA 98902

PHONE:
(509) 248-6751
1-800-833-6388 (WA Relay)

FAX:
(509) 575-0482

www.yvoic.org

https://www.facebook.com/OICofWA/

OIC of Washington is an equal opportunity employer and provider of employment training services. OIC does not discriminate because of race, color, religion, sex, national origin, age, disability, political affiliation or belief; or, for beneficiaries, applicants, and participants only, citizenship status or because of an individual’s participation in a program or activity. Auxiliary aids and services are available upon request to individuals with disabilities.